

# The Chicago Council on Global Affairs

## Fundraising and Support for Fiscal Year 2012

July 1, 2011, to June 30, 2012

Generous support from Chicago Council members, foundations, and Chicago's top civic, corporate, and philanthropic leaders makes it possible for the Council to organize and host more than 150 public and leadership programs each year. An expanding base of support also enables The Chicago Council to convene task forces, study groups, and conferences, which amplify the voice of Chicago and the Midwest in global discussions of today's most critical issues.



**THE CHICAGO COUNCIL**  
ON GLOBAL AFFAIRS

## Board Annual Fund

The Chicago Council's Board of Directors represents the civic, corporate, and philanthropic leadership of Chicago. Each year, they give to the Board Annual Fund, which provides critical operating support for the Council. The time, wisdom, and resources Board members generously contribute have a direct impact on The Chicago Council's successful efforts to transform into one of the nation's leading voices on global issues.

### \$50,000+

Anonymous  
The Arie and Ida Crown Memorial

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Ms. Kimberly K. Querrey  
Mrs. Shirley Welsh Ryan  
Dr. Leah Joy Zell

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Mr. J. Douglas Gray  
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Mr. Richard L. Thomas  
Mr. David J. Vitale  
Dr. Eric E. Whitaker  
Mr. Robert E. Wieczorowski  
Dr. Robert J. Zimmer

†Deceased

## Program Support

Generous contributions and multi-year pledges from the following foundations, corporations, organizations, and individuals support public and corporate programs, fellowships, roundtables, conferences, strategic initiatives, task forces, and study groups.

### \$1+ Million

Bill & Melinda Gates Foundation  
GPD Charitable Trust  
Kimberly K. Querrey and  
Louis A. Simpson

### \$500,000 - \$999,999

The Arie and Ida Crown Memorial  
Joy Foundation  
John D. and Catherine T. MacArthur  
Foundation  
Robert R. McCormick Foundation  
Patrick G. and Shirley W. Ryan  
Foundation

### \$100,000 - \$499,999

Abbott Laboratories  
Searle Funds at The Chicago  
Community Trust  
Cooper Family Foundation  
DuPont Pioneer  
Smith Richardson Foundation  
New Venture Fund

### \$50,000 - \$99,999

Aon Foundation  
Carnegie Corporation of New York  
Elanco  
Exelon Foundation  
Monsanto Company

Smith Richardson Foundation  
Stuart Family Foundation

### \$40,000 - \$49,999

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Mrs. Margaret S. Hart  
HSBC – North America  
Mrs. Patricia B. Koldyke and  
Mr. Martin Koldyke

### \$30,000 - \$39,999

CME Group, Inc.  
Japan Economic Foundation  
The Korea Foundation  
Land O'Lakes, Inc.

Ms. Clare Muñana  
The Skoll Foundation  
United States-Japan Foundation

**\$20,000 - \$29,999**

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Consulate General of Canada in Chicago  
Hyatt Hotels Corporation  
Illinois Tools Works Inc.  
JPMorgan Chase & Co.  
NATO  
Robert Bosch Stiftung  
William Blair & Company  
Zurich North America

**\$10,000 - \$19,999**

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Booz & Company  
Hull Family Foundation  
University of Notre Dame

Magellan Corporation  
ManpowerGroup  
Northern Trust Corporation  
Turkish Airlines  
Walmart  
WBEZ Chicago Public Radio

**\$5,000 - \$9,999**

ABN AMRO Clearing Chicago LLC  
AkzoNobel  
Allstate Insurance Company  
DSM Functional Materials  
Edelman  
The Frankel Family Foundation  
Greenberg Traurig, LLP  
Goldman, Sachs & Co.  
IMC Financial Markets  
Kirkland & Ellis LLP  
Lismore International  
Mr. Ernest Mahaffey  
and Mrs. Sheila A. Penrose

The Margot and Thomas Pritzker Family  
Foundation  
Northwestern University  
Optiver US LLC  
Peabody Energy  
PepsiCo Inc.  
Quasar Energy Group  
UL LLC  
The University of Chicago

**Up to \$4,999**

Chicago Foundation for Women  
Consulate General of the Kingdom of  
the Netherlands in Chicago  
DePaul University  
The Executive's Club of Chicago  
International Women Associates  
Kellogg Institute at the University of  
Notre Dame  
Swift Charitable Trust

## Corporate Membership

Corporate member companies recognize the importance of operating effectively around the world. They enjoy access to Corporate Programs featuring U.S. and foreign government officials, leading business executives, and economists who offer valuable insights on trade, investment, and economic policy. Roundtables, symposia, and unique networking opportunities offer multiple viewpoints and present a variety of approaches to solving business challenges in the fast-changing global economy.

Membership contributions from the following corporations and organizations support the Council's efforts to connect Chicago and the Midwest to global business communities.

## Corporate Leadership Council

**\$20,000 +**

Abbott Laboratories  
Aon plc  
Archer Daniels Midland Company  
Baxter International Inc.  
BMO Financial Group  
The Boeing Company  
Caterpillar Inc.  
Dover Corporation

DuPont Pioneer  
Exelon  
Goldman, Sachs & Co.  
Grant Thornton LLP  
Illinois Tool Works Inc.  
Ingredion Incorporated  
Innovation Center for U.S. Dairy  
JPMorgan Chase & Co.  
Kraft Foods, Inc.  
McDonald's Corporation

Monsanto Company  
Navistar, Inc.  
Northern Trust Corporation  
The Quaker Oats Company a Division of  
PepsiCo  
UL LLC  
United Airlines  
Wheels, Inc.  
Wm. Wrigley Jr. Company  
Zurich North America

## Corporate Members

**\$15,000 - \$19,999**

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CME Group, Inc.  
Henry Crown & Company  
HSBC - North America  
Mayer Brown LLP  
McKinsey & Company  
Sidley Austin LLP  
SNR Denton US LLP  
UOP LLC - a Honeywell Company  
William Blair & Company

**\$10,000 - \$14,999**

ArcelorMittal  
Baker & McKenzie LLP  
Beam Inc.  
BNY Mellon Wealth Management  
DSM Functional Materials  
Hyatt Hotels Corporation  
Kirkland & Ellis LLP  
Molex Incorporated  
W.W. Grainger, Inc.

**Up to \$9,999**

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BP America Inc.  
Chicago Board Options Exchange  
DeVry Inc.  
Drinker Biddle & Reath LLP  
Edelman  
Egon Zehnder International  
Epstein  
Evans Food Group, Ltd.  
Federal Reserve Bank of Chicago

German American Chamber of  
Commerce of the Midwest  
Google, Inc.  
Huron Consulting Group  
Ivanhoe Energy Inc.  
JETRO, Chicago  
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Lizard Investors LLC  
MacGregor Global Investments  
MacLean-Fogg Company  
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PotashCorp  
PricewaterhouseCoopers LLP  
Prudential Financial, Inc.  
Rosenthal Collins Group, LLC  
State Farm Insurance Companies  
USG Corporation

## Leadership Support

In recognition of their significant support, members of The Chicago Council's Chairman's Circle, Directors' Circle, and President's Circle enjoy direct access to leading national and international experts and policymakers through the Council's unique Leadership Programs. Private receptions, dinners, briefings, and roundtable discussions offer top Council supporters face-to-face time with visiting dignitaries and thought leaders.

## Chairman's Circle

The Chairman's Circle is comprised of community leaders who support The Chicago Council on Global Affairs at the highest level. Those in the Chairman's Circle contribute \$25,000 or more annually, demonstrating their unwavering commitment to the institution and its mission. Part of The Chicago Council's core leadership, individuals in the Chairman's Circle provide invaluable guidance to the organization.

### \$25,000+

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Mr. and Mrs. Richard H. Cooper  
Mr. and Mrs. Lester Crown  
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Mr. and Mrs. James M. Denny  
Mrs. Marilyn R. Diamond and  
Mr. Terry D. Diamond  
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The Directors' Circle is comprised of individuals whose annual contributions total \$10,000 to \$24,999. Those in the Directors' Circle enjoy access to exclusive programs and discussions, in recognition of their organizational support.

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## President's Circle

The President's Circle offers access, insight, and in-depth experiences with experts and leaders whose views help shape the world. Members give a minimum annual contribution of \$1,000. The President's Circle reflects the city's diversity, and includes civic, corporate, nonprofit, philanthropic, and academic leaders.

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## 2011 Global Connections Dinner Series

The Global Connections Dinner Series provides opportunities for intimate conversation in private settings. Members of the Council's Board of Directors, Chairman's Circle, and Directors' Circle host dinners in their homes or other private venues and personally select the topic and theme. Experts, artists, scholars, and visiting dignitaries are invited to lead the evenings' discussions. Funds raised through the series support the Council's ability to provide a public education forum for Chicago-area residents interested in world affairs.

The 2011 Global Connections Dinners covered topics such as China's economic rise, the Arab Spring, and Brazil's burst onto the global stage. Memorable speakers included United States managing editor and assistant editor of the *Financial Times* Gillian Tett, who discussed the economic crisis in Europe; professor of business and history at Harvard University Niall Ferguson, who discussed the future of Western civilization; and professor of Middle East politics at the London School of Economics Fawaz Gerges, who discussed the crisis in Syria, among many others.



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## 2012 Global Leadership Awards Dinner

Each year, The Chicago Council honors distinguished individuals for their outstanding achievements in the realms of international relations, global thought leadership, and philanthropy. Global Leadership Awards are presented to an international leader, a national leader, and a Chicago leader in world affairs.

At the tenth annual Global Leadership Awards Dinner on April 19, 2012, The Chicago Council on Global Affairs presented awards to local honoree **Glenn F. Tilton**, chairman of the Midwest Region for JPMorgan Chase & Co.; national honoree **Lee H. Hamilton**, director of the Center on Congress at Indiana University and former vice chair of the 9/11 Commission; and international honoree **Rt. Hon. Helen Clark**, administrator of the United Nations Development Programme.

This annual fundraising event has become one of the highlights of the Council's calendar. Generous contributions from Chicago Council members and Chicago's top civic, corporate, and philanthropic leaders make it possible for the Council to bring the world to Chicago and to take Chicago's ideas to the world.

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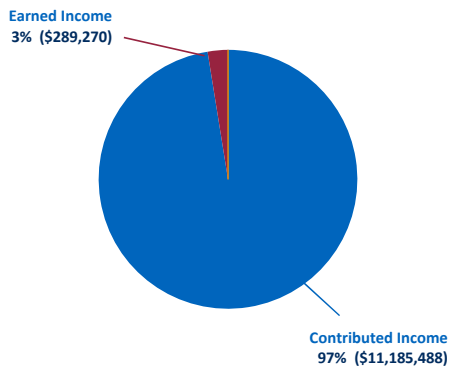
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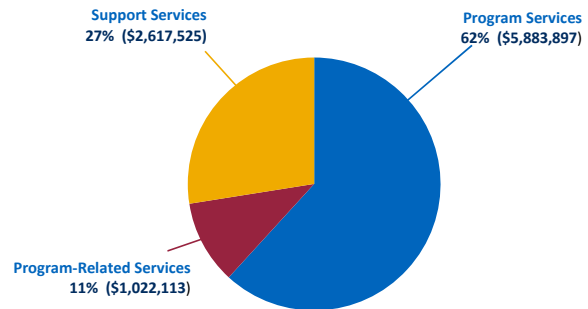
## JUNE 30, 2012

	UNRESTRICTED				TOTAL
	OPERATING FUNDS	BOARD DESIGNATED FUNDS	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	
<b>ASSETS</b>					
Cash and cash equivalents	\$ 785,425	\$ 1,833,486	\$ 1,202,872	\$ -	\$ 3,821,783
Investments		6,336,328		633,321	6,969,649
Accounts receivable	108,642				108,642
Pledges receivable	257,600	34,010	3,207,809		3,499,419
Prepaid expenses	109,070				109,070
Property and equipment	676,174				676,174
<b>Total Assets</b>	<b>\$ 1,936,911</b>	<b>\$ 8,203,824</b>	<b>\$ 4,410,681</b>	<b>\$ 633,321</b>	<b>\$ 15,184,737</b>
<b>LIABILITIES AND NET ASSETS</b>					
Accounts payable	\$ 486,496	\$ -	\$ -	\$ -	\$ 486,496
Accrued liabilities	342,162				342,162
Deferred revenue	17,000				17,000
Capital lease obligation	114,361				114,361
Interfund balances	436,880	\$ (191,219)	\$ (245,661)		-
<b>Total Liabilities</b>	<b>\$ 1,396,899</b>	<b>\$ (191,219)</b>	<b>\$ (245,661)</b>	<b>-</b>	<b>\$ 960,019</b>
<b>Net Assets</b>	<b>\$ 540,012</b>	<b>\$ 8,395,043</b>	<b>\$ 4,656,342</b>	<b>\$ 633,321</b>	<b>\$ 14,224,718</b>
<b>Total Liabilities and Net Assets</b>	<b>\$ 1,936,911</b>	<b>\$ 8,203,824</b>	<b>\$ 4,410,681</b>	<b>\$ 633,321</b>	<b>\$ 15,184,737</b>

OPERATING REVENUES - FY2012



OPERATING EXPENSES - FY2011



**STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS  
FOR THE YEAR ENDED JUNE 30, 2012**

	UNRESTRICTED				TOTAL
	OPERATING FUNDS	BOARD DESIGNATED FUNDS	TEMPORARILY RESTRICTED	PERMANENTLY RESTRICTED	
<b>REVENUES</b>					
Contributed income					
Membership dues - individual	\$ 1,226,078	\$ -	\$ -	\$ -	\$ 1,226,078
Membership dues - corporate	921,000				921,000
Contributions and grants	1,948,977	(90,000)	5,774,968		7,633,945
Special events	1,224,465				1,224,465
Earned income					
Admission fees	289,270				289,270
Travel income					-
Dividends and interest	1,193	205,491	962	20,173	227,819
Realized gain (loss) on investments	573	41,238		4,326	46,137
Unrealized gain (loss) on investments		(286,851)		(35,353)	(322,204)
Draw from Board Designated Funds	266,205	(266,205)			-
Transfer of investment activity	241,781	(200,000)		(41,781)	-
Net assets released from restrictions	3,446,180		(3,446,180)		-
<b>Total Revenues</b>	<b>\$ 9,565,722</b>	<b>\$ (596,327)</b>	<b>\$ 2,329,750</b>	<b>\$ (52,635)</b>	<b>\$ 11,246,510</b>
<b>EXPENSES</b>					
Program Services:					
Chicago forum - public programs	\$ 1,137,229				\$ 1,137,229
Chicago forum - corporate programs	714,854				714,854
Chicago forum - leadership programs	555,426				555,426
National discourse - studies	3,311,253				3,311,253
National discourse - study missions	165,135				165,135
<b>Total Program Services</b>	<b>\$ 5,883,897</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>\$ 5,883,897</b>
Program-Related Services:					
Membership	\$ 347,446				\$ 347,446
Marketing	674,667				674,667
<b>Total Program-Related Services</b>	<b>\$ 1,022,113</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>\$ 1,022,113</b>
Support Services:					
Fundraising	871,888				871,888
Special events	308,866				308,866
Management and general	1,436,771	\$ 9,891			1,446,662
<b>Total Support Services</b>	<b>\$ 2,617,525</b>	<b>\$ 9,891</b>	<b>-</b>	<b>-</b>	<b>\$ 2,627,416</b>
<b>Total Expenses</b>	<b>\$ 9,523,535</b>	<b>\$ 9,891</b>	<b>-</b>	<b>-</b>	<b>\$ 9,533,426</b>
<b>Changes in Net Assets</b>	<b>\$ 42,187</b>	<b>\$ (606,218)</b>	<b>\$ 2,329,750</b>	<b>\$ (52,635)</b>	<b>\$ 1,713,084</b>
<b>Net Assets, Beginning of Year</b>	<b>\$ 497,825</b>	<b>\$ 9,001,261</b>	<b>\$ 2,326,592</b>	<b>\$ 685,956</b>	<b>\$ 12,511,634</b>
<b>Net Assets, End of Year</b>	<b>\$ 540,012</b>	<b>\$ 8,395,043</b>	<b>\$ 4,656,342</b>	<b>\$ 633,321</b>	<b>\$ 14,224,718</b>



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